



News Release

MTI appoints new CFO with acquisition focus

MTI to build on strong performance with European acquisition growth strategy

GODALMING, UK, 16 DECEMBER 2010: [MTI](#), the specialist cloud infrastructure consultancy and qualified member of the Vblock™ partner ecosystem for Virtual Computing Environment (VCE), a coalition of Cisco, EMC, and VMware, today announces the appointment of Philip Brown as CFO, based at MTI Europe's headquarters in Godalming, UK.

Philip Brown has extensive experience in financial directorship roles for IT companies including Qubit Consulting and Equip Technology. MTI recently announced a more than 50% order book increase in the UK and Philip Brown's CFO role will focus on strategic acquisitions to further drive the success of the company's cloud strategy and its focus on existing partnerships with VMware, Cisco and EMC across Europe. MTI welcomes Philip Brown as an addition to the existing management team and he will report directly into Keith Clark, CEO.

Philip Brown has a strong track record of delivering significant business value across a number of merger and acquisition projects. Philip Brown's previous role at Qubit Consulting involved working with four separate companies to develop the business and finance strategies to fulfil shareholders' expectations.

Keith Clark, CEO at MTI comments: "The appointment of Philip Brown as CFO is an exciting forward-step for MTI as we target acquisitions. It brings a new dimension for further improving our business strength and performance, to complement the success we are experiencing in the UK, France and Germany markets. Our aim is to enhance the capability and expertise of MTI through strategic acquisition to extend and consolidate the services we offer to our customers."

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Philip Brown adds: “My background is within delivering value through acquisitions which is key to the growth of MTI’s European leadership and market share. MTI’s robust financial position and its ability to access significant levels of investment funding make it the right time to pursue an acquisition strategy and I am very excited to be a part of this new phase in the company’s growth.”

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About MTI

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MTI Europe is a specialist cloud infrastructure consultancy and integrator and a qualified member of the Vblock™ partner ecosystem for the Virtual Computing Environment (VCE) formed by Cisco, EMC, and VMware. MTI Europe has a background of more than 20 years’ experience as a technology innovator and provides customers with strategic consultancy, technical expertise and a single point of contact that eliminates complexities while delivering operational efficiencies. Uniquely, MTI Europe utilises its three inter-connected Solution Centres in France, Germany and the UK to demonstrate complete proof-of-concept for its Vblock based customer cloud solutions. More information is available at www.mti.com or you can follow us on Twitter @MTI_Technology.

For further information, please contact:

Champion Communications

Tel: 0207 268 3076

mti@championcomms.com