



News Release

MTI launches new cloud-based and managed services

MTI Cloud and MTI Care powered by EMC Atmos and Nimsoft, respectively

GODALMING, UK, OCTOBER 20, 2010: [MTI](#), the specialist cloud infrastructure consultancy and qualified member of the Vblock™ partner ecosystem for VCE, a coalition of Cisco, EMC, and VMware, today announces the launch of two new service offerings: MTI Cloud and MTI Care.

MTI Care provides for the remote monitoring, alerting and analysis of client infrastructure, enabling early notification of potential problems and the ability to address those problems without impacting client business. MTI Care's service offering utilises the Nimsoft Monitoring System (NMS). MTI Care will be available for the remote monitoring of clients' virtualised environments, servers, operating systems, networks, storage, back-up and Vblock™ Infrastructure Packages.

Separately, MTI has adopted EMC's Atmos storage platform for the provision of services under the MTI Cloud brand. MTI Cloud's new offering will include enabling storage, data archiving and tape cloning as a service.

MTI provides all of its services through its MTI Insight services division. Today's announcement adds MTI Care and MTI Cloud to the group's existing service brands MTI Consult (which provides consultancy services) and MTI Create (providing project services).

Tony Conway, Vice-President of Services at MTI comments: "MTI Care and MTI Cloud complement and expand our existing service offering and allow us to remain at the forefront of the European cloud infrastructure industry. Nimsoft was only recently released for the complete monitoring of Vblock™ Infrastructure Packages so we are at the forefront of this

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industry initiative by making it available to our clients.”

Aad Dekkers, MTI's Chief Marketing Officer said: “We're excited to be leveraging the EMC Atmos platform as part of our commitment to providing MTI Cloud services. We believe these service offerings will provide significant value to customers who are looking to drive down the cost of securely storing and archiving their corporate data.”

MTI is launching both MTI Care and MTI Cloud at IPEXpo, London, on 20 October 2010. A number of MTI employees, including Tony Conway, Aad Dekkers and Richard Flanders, MTI's Product Marketing Director, will be attending the event and will be available to answer questions from interested parties.

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About MTI

MTI Europe has a background of more than 20 years' expertise as a technology innovator and provides customers with strategic consultancy, technical expertise and a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at www.mti.com or you can follow us on [Twitter @MTI_Technology](https://twitter.com/MTI_Technology).

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